

Select Health Medicare

2027 Medicare Advantage Commission Quick Guide | Utah

Effective October 1, 2026, updated Medicare Advantage commission schedules will apply to new Select Health Medicare enrollments for 2026 and 2027 plans.

This quick guide summarizes key commission changes. Refer to the official Select Health Medicare commission schedule for complete eligibility and payment details.

Three important takeaways

- 1. **Renewal commissions will continue.** Clients who remain enrolled in their existing Select Health Medicare plan, prior to October 1, 2026, will continue to generate renewal commissions following CMS allowed rates.
- 2. **Most Select Health Medicare plans in Utah will be non-commissionable for new enrollments beginning October 1, 2026.** Select Health Medicare Essential plans 001 and 017 will be non-commissionable for new enrollments.
- 3. **Commission eligibility depends on the destination plan.** If a client changes plans, commission eligibility is determined by the plan in which the client ultimately enrolls. A move into a Select Health Medicare Essential plan will not generate a new enrollment commission.

2027 Commission status by plan

Renewal refers to an eligible client who was enrolled in their existing plan prior to October 1, 2026, and remains enrolled in that plan.

New enrollment includes a client enrolling in or moving into the listed plan.

2027 Plan	Renewal	New Enrollment
Select Health Medicare Essential (HMO) 001	Commissionable	Non-commissionable
Select Health Medicare Essential (HMO) 017	Commissionable	Non-commissionable
Select Health Medicare Dual (HMO D-SNP) 015	Commissionable	Commissionable, subject to eligibility and appropriate plan fit
Select Health Medicare Veterans (HMO) 016	Commissionable	Commissionable, subject to eligibility and appropriate plan fit



IMPORTANT: The table above lists plans offered for 2027 and does not include 2026 plans that are terminating. Effective October 1, 2026, new enrollment commissions will no longer be paid for any plan designated as non-commissionable, including terminating 2026 plans not shown.

2027 Medicare Advantage Commission Frequently Asked Questions

Q. What happens to enrollments submitted before October 1, 2026?

A. October 1, 2026, is the effective date of Select Health's updated Medicare Advantage commission schedule for Utah.

For 2026 plans, applications signed on or before September 30, 2026, will follow the current commission schedule, while applications signed on or after October 1, 2026, will follow the updated commission schedule.

For 2027 plans, enrollments with a January 1, 2027, effective date or later will follow the 2027 commission schedule.

Q. Will these commission changes affect my Commercial or Individual and Family Plan commissions?

A. No. These changes apply only to Select Health Medicare products and the Medicare Advantage commission schedule. **Commercial, ACA, and Group commissions are not affected by this update.**

Q. Will I continue to receive renewal commissions?

A. Yes. Renewal commissions will continue for eligible clients who were enrolled in their existing Select Health Medicare plan prior to October 1, 2026, and remain enrolled in that plan. New enrollments effective on or after October 1, 2026, will follow the updated commission schedule.

Q. Are terminating 2026 plans still commissionable through the end of 2026?

A. No. Effective October 1, 2026, all terminating 2026 plans will be non-commissionable for new enrollments. Refer to the official Select Health Medicare commission schedule for complete details.

Q. What happens if my client's current plan is terminating?

A. Commission eligibility is determined by the plan in which the client ultimately enrolls. If the client moves into Select Health Medicare Essential (HMO) 001 or 017, no new enrollment commission will be paid.

Q. What happens if my client moves from Select Health Medicare + Kroger (HMO) 022 into a Select Health Medicare Essential plan?

A. Select Health Medicare + Kroger (HMO) 022 will terminate December 31, 2026. If the client enrolls in Select Health Medicare Essential (HMO) 001 or 017 for 2027, no new enrollment commission will be paid because those plans are non-commissionable.

Q. Will I receive a commission if my client changes from one Select Health Medicare plan to another?

A. In most cases, no. Commission eligibility is determined by the destination plan. A move into Select Health Medicare Essential (HMO) 001 or 017 will not generate a new enrollment commission.

Commissionable exceptions: An enrollment into Select Health Medicare Dual (HMO D-SNP) 015 or Select Health Medicare Veterans (HMO) 016 may qualify for commission when the client meets the applicable eligibility requirements and the plan is an appropriate fit.



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