

Select Health Medicare

2027 Medicare Advantage Commission Quick Guide | Colorado

For 2027 Select Health Medicare plans in Colorado, updated Medicare Advantage commission schedules will apply to enrollments with effective dates of January 1, 2027, or later.

This quick guide summarizes key commission changes. Refer to the official Select Health Medicare commission schedule for complete eligibility and payment details.

Three important takeaways

- 1. Renewal commissions will continue.** Eligible clients who remain enrolled in their existing Select Health Medicare plan for 2027 will continue to generate renewal commissions at applicable CMS allowable rates.
- 2. Most Select Health Medicare plans in Colorado will be non-commissionable for new enrollments.** Select Health Medicare Essential (HMO) plans 027, 029, 045, and 047 will be non-commissionable for enrollments with effective dates of January 1, 2027, or later.
- 3. Commission eligibility depends on the destination plan.** If a client changes plans, commission eligibility is determined by the plan in which the client ultimately enrolls. A move into a Select Health Medicare Essential plan will not generate a new enrollment commission.

2027 Commission status by plan

Renewal refers to an eligible client who remains enrolled in their existing Select Health Medicare plan for 2027.

New enrollment includes a client enrolling in or moving into the listed plan.

2027 Plan	Renewal	New Enrollment
Select Health Medicare Essential (HMO) 027	Commissionable	Non-commissionable
Select Health Medicare Essential (HMO) 029	Commissionable	Non-commissionable
Select Health Medicare Veterans (HMO) 033	Commissionable	Commissionable, subject to eligibility and appropriate plan fit
Select Health Medicare Essential (HMO) 045	Not applicable (New plan for 2027)	Non-commissionable
Select Health Medicare Essential (HMO) 047	Not applicable (New plan for 2027)	Non-commissionable



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2027 Medicare Advantage Commission Frequently Asked Questions

Q. When do the Colorado Medicare commission changes begin?

A. Updated commission schedules apply to 2027 Select Health Medicare plans in Colorado with effective dates of January 1, 2027, or later.

Q. Will these commission changes affect my Commercial or Individual and Family Plan commissions?

A. No. These changes apply only to Select Health Medicare products and the Medicare Advantage commission schedule. **Commercial, ACA, and Group commissions are not affected by this update.**

Q. Will I continue to receive renewal commissions?

A. Yes. Renewal commissions will continue for eligible clients who remain enrolled in their existing Select Health Medicare plan for 2027. New enrollment commission eligibility will be determined by the 2027 destination plan and the applicable commission schedule.

Q. Are 2026 Colorado plans affected by these commission changes?

A. These updates apply to 2027 Select Health Medicare plans in Colorado with effective dates of January 1, 2027, or later. Colorado 2026 plans will continue to follow the current commission schedule.

Q. What happens if my client moves from a terminating Select Health Medicare plan into a Select Health Medicare Essential plan?

A. Select Health Medicare + Kroger (HMO) 030 and 034, Select Health Medicare Flex (HMO) 031, and Select Health Medicare Active (HMO) 035 will terminate December 31, 2026.

If the client enrolls in Select Health Medicare Essential (HMO) 027, 029, 045, or 047 for 2027, no new enrollment commission will be paid because those plans are non-commissionable.

Q. Will I receive a commission if my client changes from one Select Health Medicare plan to another?

A. In most cases, no. Commission eligibility is determined by the destination plan. A move into Select Health Medicare Essential (HMO) 027, 029, 045, or 047 will not generate a new enrollment commission.

Commissionable exception: An eligible enrollment into Select Health Medicare Veterans (HMO) 033 may qualify for commission when the client meets applicable eligibility requirements and the plan is an appropriate fit.

Q. Does using a Special Enrollment Period change whether a plan is commissionable?

A. No. If a client uses an SEP to enroll in a non-commissionable plan, the enrollment remains non-commissionable.



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